

December 11, 1998

Mr. Wayne Griner
John Wayne Construction
1520 NW 65th Ave., Suite 5
Plantation, FL 33313

RE: THANK YOU

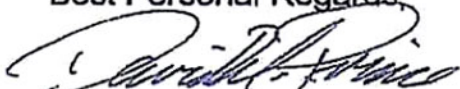
Dear Mr. Griner:

According to our records, you were one of Triarch's largest customers in 1998, and I wanted to personally thank you for your business. Duroplex, Plecture, and all of our other products have seen a great year with sales growth of 45% over 1997. You have contributed considerably to this success and we hope to have reciprocated by providing you with such excellent products and services that they help your own success. One thing we believe is that success in business is achieved through partnership, and we fully intend to do everything we can to contribute to your success in the future.

Yes, Triarch did run into a few production problems in 1998. For one thing, we had several months back to back of record orders which pushed our plant capacity to the max. This caused some delivery delays, and challenged our product quality-control systems. I think more out-of-specification product was shipped in May and June than in the entire fourteen year history of the company. We have taken strong and aggressive steps to remedy this situation, and I assure you production is now back under control and products are back in specification. Thank you for your patience during that period.

We here at Triarch fully understand the importance of maintaining your profitability, and we are dedicated to contributing all that we can to that end. In fact, we are introducing some new programs specifically aimed at improving your ability to make profits with our products. Obviously, if you can make higher profits installing Triarch products, then you will want to sell your customers on using Triarch Products instead of ordinary paint and wall-covering. You can get a higher price from your customers for Triarch's high-performance products, and on top of that Triarch pays you a 10% commission on jobs that you sell (QDA Incentive Program). This is what we call a Win-Win partnership. There is more to come.

Best Personal Regards,


David W. Prince, President